



Supply Chain Management

Implementing more strategic 3PL and 4PL operations to achieve better outcomes

Ron Hurley GM Supply Chain Services FXA and ANZ Hub

Fuji Xerox Australia

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Quotes

Perfect partners don't exist. Perfect conditions exist for a limited time in which partnerships express themselves best.

Wayne Rooney

A partnership is only created when both parties have equal voice and equal stake.

Ron Hurley

How does the relationship look?



VS



Why is this important?



What is a valuable partnership?



CAPABILITY



WARNING



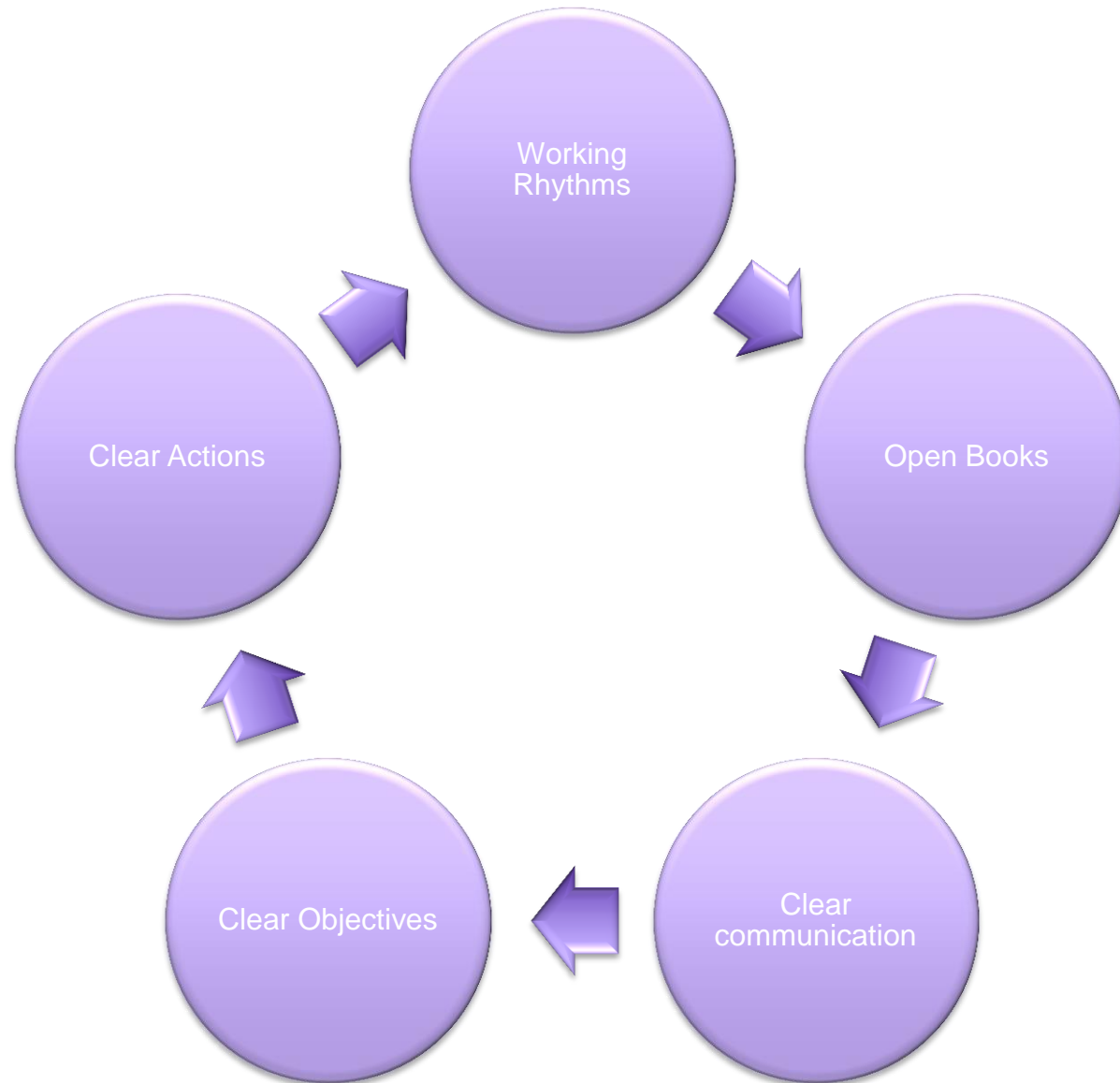
Value
Proposition



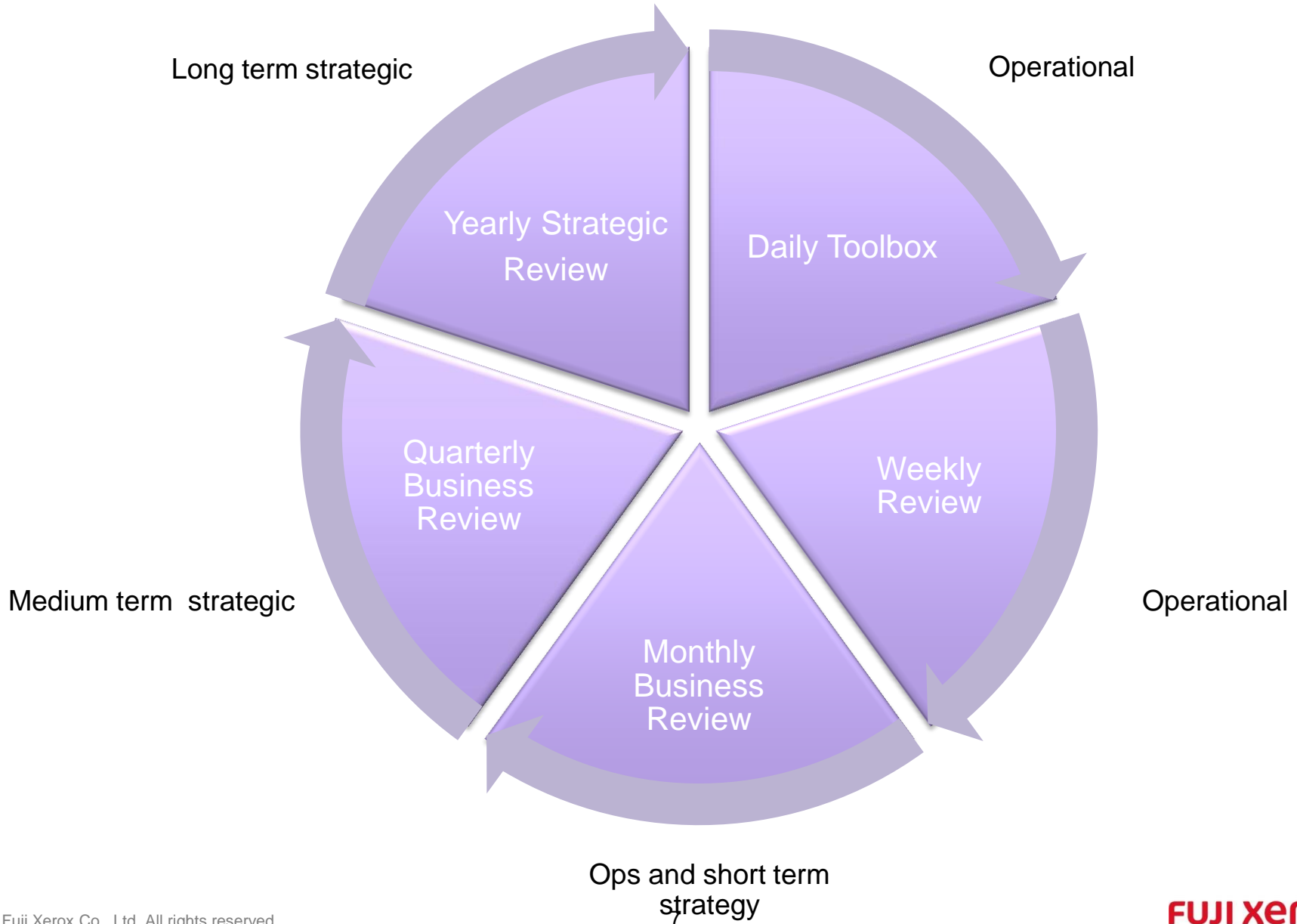
What happens if it is not right?



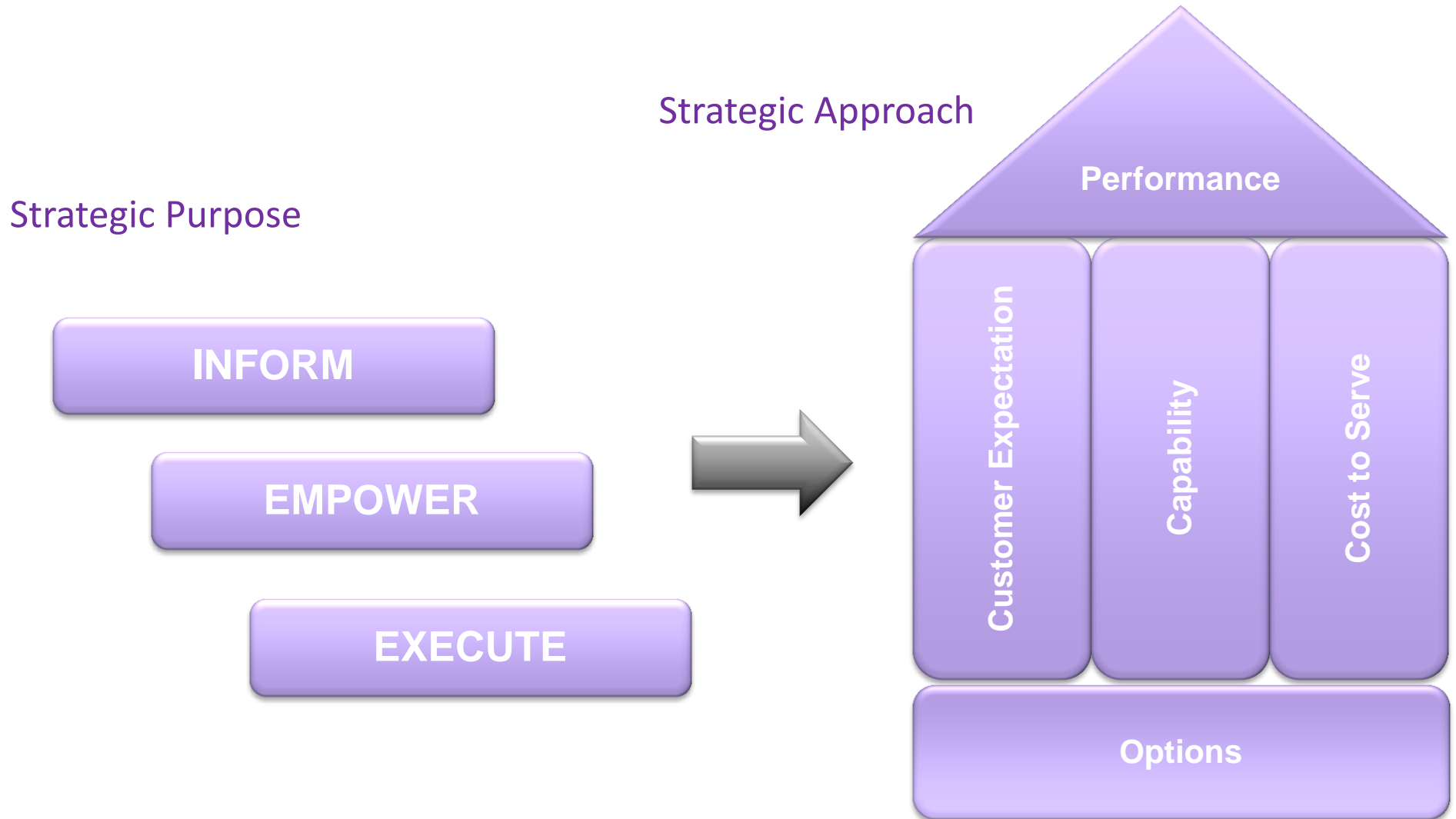
How do you go about this?



Working Rhythm?



How do you go about this?



How do you go about this?

Know your business



Know what is performance



Communicate effectively



Define Value

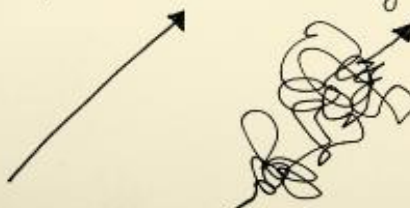


Utilise Industry Expertise



Expectations

Reality



Challenge Expectations